



## Helping clients drive business results by effectively leveraging the power of technology

### Premier technology-enabled business solutions

In today's competitive business landscape, it takes speed, focus and insightful information to stay ahead of the crowd. Are your business processes and technology systems positioned to take your company where it needs to go?

FYI Business Solutions has partnered with business and technology executives for more than 20 years to implement solutions that give their companies the agility and visibility to excel in today's competitive marketplace.

Our singular focus, industry expertise, talented team and strategic alliances make FYI the partner of choice for organizations seeking greater efficiency and bottom-line results.

### Specialized practice areas

FYI's focus on specific solutions has enabled us to stay current in the latest technologies, methodologies, best practices and tools. As a result, we're experts at designing, developing and implementing services that ensure your technology investments are delivering business value. FYI specializes in these areas:

#### Business Intelligence

- Datawarehousing & Datamarts
- Reporting & Analytics
- Enterprise Planning
- Performance Management

#### Business Process Management

- Requirements Management
- Process Analysis
- Process Execution
- Process Improvement

#### e-Solutions

- Application Development & Support Services
- Global Development Services

### At a Glance

- Founded and led by business technology professionals with over 20 years of industry experience
- Experienced in delivering solutions to a wide variety of industries, with specialized expertise in Life Sciences, Publishing and Media, Automotive and Financial Services
- Trusted provider to a broad range of clients including Volvo, D&B, Pfizer, Jaguar, Novartis, John Wiley Publishing, Pearson Education and Prudential Financial
- Flexible service delivery model that includes project-based solutions, project teams and staff augmentation services
- Certified partner of Microsoft, Cognos, Metastorm and Oracle. Recipient of Cognos' prestigious North America Industry Solution Award

#### Project Governance

- Project, Portfolio & Resource Management
- Quality & Process Management
- Project Assessment & Audits
- Methodologies & Best Practices
- Project Management Office

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## Flexible service delivery model

Our customizable and highly responsive delivery model enables FYI to provide technology-driven business solutions based on your specific need. We offer:

- **Project-based solutions:** FYI manages project resources and budget, and ensures the success of the engagement
- **Team augmentation services:** FYI will staff your project team with quality professionals and share ownership for the success of the project
- **Staff augmentation services:** FYI provides key resources to supplement client staff
- **Onshore and offshore services:** FYI has the ability to provide solutions across the country, or internationally through our offshore capabilities

## Insightful senior consultants

FYI professionals are seasoned industry experts who understand the issues and challenges facing clients today, and the trends that affect business operations. We leverage their significant real-world experience and technical expertise to help clients develop innovative business solutions that produce immediate and measurable results.

In addition, our onsite presence enables us to mentor our clients' team members and provide training and mentoring. FYI consultants are eager to transfer their business and technology knowledge and skills to our client organizations to build in-house expertise.

## Superior client-focused staff

FYI employs only the most committed and determined delivery, sales, and recruitment professionals and solutions teams, ensuring that clients and consultants always have access to knowledgeable, experienced and responsive resources.

*"FYI optimized our business processes while upgrading our Cognos solution and brought a higher level of intelligence to our business team. I truly consider them an extension of our internal staff."*

IT Director,  
Major Pharmaceutical Firm

## Collaborative relationships

Working side by side with clients and team members enables us to build valued relationships that often last long after the engagement is over. We have successfully partnered with a broad range of clients including Volvo, D&B, Pfizer, Jaguar, Novartis, John Wiley Publishing, Pearson Education and Prudential Financial.

## Quality. Integrity. Trust.

Our highly qualified consultants are dedicated to doing what it takes to get the job done right and the results speak for themselves. FYI is committed to unwavering integrity and maintain the highest standards of ethics and quality in all of our dealings.

We are business partners known for our professionalism, commitment and honesty. FYI's open and timely communication, responsiveness, accountability and reliability have made us a trusted and respected partner to our valued clients.

**To learn more about FYI Business Solutions, call 973.331.9050 or visit us on the Web at [www.FYIsolutions.com](http://www.FYIsolutions.com)**